

Electrosoft

2020

YEAR IN REVIEW

SHARING HIGHLIGHTS OF OUR 2020

While 2020 was a challenging year on so many fronts, Electrosoft was proud to be able to provide uninterrupted support for our many customers while ensuring the safety of our employees. We grew stronger as a company and deepened our commitment to serve our customers and our community.

KEEPING CUSTOMERS SATISFIED



AVERAGE CPARS RATING



CPARS SCORE: 4.42 OUT OF 5

33 FORMAL KUDOS



39

Active Contracts
in 2020!

EXPANDED LEADERSHIP TEAM

Although many businesses experienced layoffs during the pandemic, Electrosoft was able to expand our team, hiring many new employees and several key leaders during this challenging time.

President
Manuel Miranda



Vice President of Civilian
Operations
Teena Lavu



Business Development
Executive
Steve Novak



Vice President, Finance
Justin Lapington



NEW CONTRACTS & RECOGNITION

CONTRACTS

Despite 2020's challenging business landscape, Electrosoft continued to secure new government contracts and grow in revenue and staff size.



OUR CUSTOMERS SAY IT BEST



“Thanks to you, Electrosoft, in particular for the promptness with which you've addressed everything!”

NASA Customer

EXTERNAL RECOGNITION/ AWARDS



2020 marked a big year for accolades at Electrosoft. Our company received numerous top awards honoring our growth, industry expertise, company culture and leadership.



The Washington Post - Top Places to Work 2020



NOVA/PSC GovCon Awards - Founder and CEO, Dr. Sarbari Gupta, Executive of the Year up to \$75M



Stevie Awards for Women in Business Sarbari Gupta Named Female Executive of the Year



Washington Technology Fast 50 Rankings, Honor Recognizes Outstanding Growth Over Last Five Years



Washington Business Journal's 75 Fastest Growing Companies in Greater Washington for Second Year in a Row



Inc. 5000 - Seventh Appearance



Washington Business Journal's List of Largest Cybersecurity Companies in Greater DC Ranked #23

THOUGHT LEADERSHIP

Educating, improving and enriching our industry through shared knowledge is one of the most important things we do. In 2020, Electrosoft was fortunate to launch significant leadership activities from our own Virtual Cybersecurity Summit endeavors as well as speaking at major industry conferences and initiating our own on-going Thought Leadership Podcast Series.

SPEAKING ENGAGEMENTS

AFCEA - Sarbari Gupta presented at the AFCEA Mid-America Cyberspace Conference



Electrosoft Hosts Cybersecurity Transformation Summit 2020 – 2-part series



TEDxUMD - Sarbari Gupta was a guest speaker at the TEDx UMD: Bold Ideas Conference



Thought Leadership Podcast - Electrosoft Launches Thought Leadership Podcast Series – 2 podacsts



MAKING NEWS

SIGNAL

More than a magazine: We're AFCEA.

SIGNAL Magazine - Sarbari Gupta Discusses Cloud-Based Systems Security



RESET Annual Report - Sarbari Gupta Featured in RESET Annual Report on Volunteer Experience

The logo for Authority Magazine, featuring a circular icon with a stylized 'A' and the text "AUTHORITY MAGAZINE".

AUTHORITY MAGAZINE

Authority Magazine - Sarbari Gupta Featured in Authority Magazine's Inspirational Women in STEM and Tech Series

OUR CUSTOMERS SAY IT BEST



“

We sincerely appreciate your hardwork and dedication. We are lucky to have Electrosoft on our team.

”

FAA Customer

“

Electrosoft, Thank you for your outstanding professionalism, team spirit, customer satisfaction, dedication and deep commitment to NASA's mission.

”

NASA Customer



“

Anytime I submit a ticket your team routinely reviews and closes the ticket immediately! Kudos for having a well-oiled machine.

”

Dept. of Commerce, Customer

COMMUNITY SUPPORT & COMPANY EVENTS

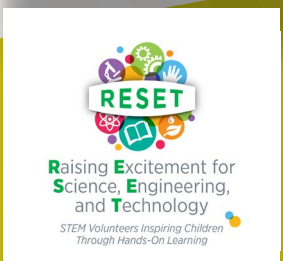
While most of our outreach was done from a distance, that didn't stop the Electrosoft team from serving our great community. We also continued to remotely connect with our fellow coworkers through a series of virtual events.

COMMUNITY OUTREACH

Electrosoft staff gave back to the communities in which they live and work during 2020. The logos and pictures capture just some of the activities where staff shared their time and talents.



ARC TEAMWALK PHOTOS



INTERNAL FUN EMPLOYEE EVENTS

Throughout the year it was important to foster an environment of engagement with our staff through a series of ongoing fun events.

Virtual Halloween Party



Comedy Night



Employee Holiday Party



LOOKING AHEAD TO A GREAT 2021!

We have so much to look forward to in 2021. Not only is it a chance for all of us to move forward and turn a positive new page, but it also marks Electrosoft's 20th year in business! We are excited to celebrate our company's many milestones and look forward to embarking upon the next 20 years with newfound vigor and excitement.

