

Electrosoft

2021

YEAR IN REVIEW

In 2021, Electrosoft marked 20 years in business — and we've never been more inspired to support federal organizations in addressing cybersecurity and operational challenges with technology-based solutions. This year, we welcomed new leaders and team members, shared thought leadership insights and proudly served a growing customer community.



KEEPING CUSTOMERS SATISFIED



AVERAGE CPARS RATING



CPARS SCORE: 4.7 OUT OF 5

12 FORMAL KUDOS



36

Active contracts
in 2021

STRENGTHENED LEADERSHIP TEAM

Electrosoft added two federal cybersecurity leaders, promoted our VP of Finance to CFO and grew our workforce – strengthening our leadership team and positioning the company for continued growth.

Justin Lapington

CFO

(Promoted from VP Finance)



Kevin Thomas

Senior VP Strategic Growth



Andrew Livermore

Business Development Executive



NEW CONTRACTS AND AWARDS

CUSTOMER CONTRACTS

Electrosoft is proud and humbled by the number of customers who renewed contracts with us in 2021 – as well as the new customers who selected us for the first time – for business process improvement, IT modernization and cybersecurity solutions and services.



VA U.S. Department of Veterans Affairs

INDUSTRY RECOGNITION & CERTIFICATIONS



In 2021, Electrosoft achieved two industry certifications recognizing the quality of our information security and IT professional services. We were also recognized for our growth, industry leadership and company culture.



Washington Post Top Workplace – For Second Year in a Row



NOVA/PSC Greater Washington Government Contractor Award – Finalist



Washington Business Journal's Fastest Growing Companies – for Third Consecutive Year



Inc. 5000 Fastest-Growing Company – for 8th Time



ISO/IEC 27001:2013 and ISO/IEC 20000-1:2018 Certifications

OUR CUSTOMERS SAY IT BEST



“ It’s important for you to know that your work is getting high marks from industry. ”

DCSA Customer



“ I just wanted to reach out and tell you about the OUTSTANDING customer service your staff showed me!! ”

FAA Customer

THOUGHT LEADERSHIP

At Electrosoft, we believe that information not shared is knowledge lost. In 2021, we spoke at international industry conferences, delivered a commencement address, facilitated cybersecurity summits with government and industry leaders, participated in podcasts and wrote a bylined article.

SPEAKING ENGAGEMENTS

(ISC)² Security Congress – Dr. Sarbari Gupta presented on Email Spoofing



Capitol Technology University Class of 2020 Commencement – Dr. Sarbari Gupta delivered address



8.8 Andina Computer Security Conference – Dr. Sarbari Gupta spoke about Ransomware at this Chile-based international event



Electrosoft Co-Hosted Ransomware and Malware Cybersecurity Summit, featuring government and industry experts



Electrosoft Co-Hosted Cybersecurity Summit on ICAM and Zero Trust, featuring government and industry experts and practitioners



International Conference on Business Research and Innovation 2021 – Dr. Sarbari Gupta discussed leadership best practices at this virtual event conducted from India



IN THE NEWS



Cap Tech Podcast with President Sims – Dr. Sarbari Gupta discussed higher ed's role in preparing students for tech jobs



GovLoop – "7 Ways to Beat the Fraudsters in Online Citizen Services," article by Dr. Sarbari Gupta



DC Local Leaders Podcast – Dr. Sarbari Gupta was a featured guest



NoVA Business Podcast – Dr. Sarbari Gupta discussed, "Meeting the Challenges of Cybersecurity"



CyberWire – Article featured Electrosoft's ICAM and Zero Trust cybersecurity summit



Baker Tilly's Fed Talks – Dr. Sarbari Gupta discussed cybersecurity and zero trust in the GovCon industry



“ I just want to let you know how much I appreciate all you did collectively. [Your work] puts us in a much stronger position for our future.” ”

DLA Customer



“ Absolutely awesome work! I know it takes a lot of teamwork and time to [make] this progress. Please pass my appreciation to all involved! ”

Senior DLA Customer

COMMUNITY SUPPORT & COMPANY EVENTS

Electrosoft celebrates employee engagement with their communities as well as connections across the company. In 2021, some of those community and team events were virtual, but that didn't stop the joy!

COMMUNITY CONNECTIONS

Electrosoft team members routinely support the communities in which we live and work. We walk and run to raise money for charities, provide meals for food banks and Thanksgiving meals, and volunteer our time and talents to guide, support and inspire others.



RESET is our STEM partner



The Arc of Northern Virginia – 3rd year as Team Walk participants



SOME – 1,000 meals to support Thanksgiving



Capital Area Food Bank – 1,000 meals for regional food bank

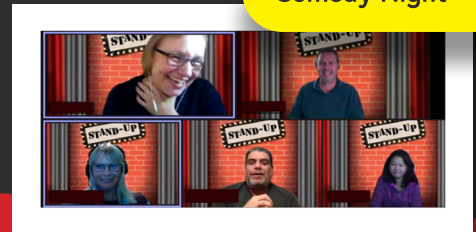
ELECTROSOFT TEAM FUN

The work we do is serious, but our team still enjoys gathering for fun, some friendly competition and celebrations!

Team Trivia



Comedy Night



Halloween Party



2021 Holiday Party



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You've done it again! We appreciate your hard work and commitment. Keep up the good work!

FAA Customer

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MILESTONES, COLLABORATION AND POSSIBILITIES!

Celebrating Electrosoft's 20th year in business was a special milestone in 2021. As we look to 2022 – and beyond – we see escalating cybersecurity threats, emerging technologies and new possibilities. We're inspired by the energy, experience and commitment across our team, our clients, our partners and the whole federal community. Thank you for the collaboration! We look forward to all that's ahead, together.