

Electrosoft Newsletter: Q1 2022

# What's Happening at Electrosoft?

A new year. Evolving challenges across the country and around the world. Emerging innovations. In the first quarter of 2022, we've seen an ever-growing need for federal agencies to strengthen their cybersecurity postures and modernize technology ecosystems to improve operational efficiency and security. We're pleased and humbled that clients continue to turn to us for cybersecurity and other technology-based solutions, services and thought leadership to support their initiatives.

Below are a few Electrosoft highlights from Q1 2022. We hope you enjoy the read!

## Electrosoft CEO Shared 2022 Cybersecurity Predictions in Technical.ly DC

By all accounts, 2021 was an active year for cyberattacks. When editors at Technical.ly DC wanted to know what the cybersecurity industry would look like in 2022, they turned to industry experts for predictions.

Our CEO, Dr. Sarbari Gupta, predicted, "Ransomware attacks on public and private sector businesses will continue to grow exponentially in 2022. Since ransomware attacks often target companies that support critical infrastructure and essential supply chains, the disruption of services provided by such companies can have a broad impact on average citizens and their lives."

To learn more and link to the full article, [click here](#).



## Q1 Contract Wins

We hear from customers that our strong focus on customer service, deep technology expertise and performance excellence are instrumental in why they choose to work with us. In the first quarter of this year, numerous clients awarded contracts to Electrosoft, including two that build on our history of providing IT solutions and services to the Defense Logistics Agency:

### DLA | \$7.4M Contract for Global Enterprise Software and Mobility Services



Through the Enterprise Software Mobility Support prime contract, Electrosoft will help identify and implement innovative technologies, while maintaining enterprise IT and mobility solutions that support 33,000 end users across over 150 geographically dispersed locations.

[Read More](#)

### DLA | J6 Executive Administrative Support Services

Throughout the COVID pandemic, Electrosoft provided essential on-site administrative support for DLA's Information Operations (J6) executives. Under the DLA J6 Enterprise Solutions Administrative Support Services contract, Electrosoft delivers both on-site and remote services for approximately 20 DLA J6 execs. Helping to ensure a smooth flow of business in and out of the organization, company personnel support the DLA J6 CIO, deputy CIO, program executive officer and enterprise service area directors and deputies across four locations.

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## Electrosoft Awarded a Spot on GSA's \$50B STARS III GWAC for IT Services

One way we make it easy for our customers to work with us is through securing multiple government contract vehicles.

We are pleased and proud that the General Services Administration (GSA) awarded Electrosoft a spot on its 8(a) STARS III contract. The \$50B Multiple-Award Indefinite-Delivery/Indefinite-Quantity (MA-ID/IQ) contract is a Best-in-Class (BIC) Governmentwide Acquisition Contract (GWAC) designed to provide federal agencies with innovative information technology services-based solutions from award-winning 8(a) small businesses.

"As a former awardee of the predecessor vehicle to this contract (STARS II), we are pleased to continue supporting the GSA in providing federal customers a range of traditional IT services and emerging technologies," said Dr. Sarbari Gupta, CEO of Electrosoft.

In addition to the general IT services scope, Electrosoft received an award under the Sub-Area: Emerging Technology-Focused IT Services. This Sub-Area award assures customers that Electrosoft has experience providing state-of-the-art emerging technologies such as robotic process automation, autonomic computing and other emerging technologies.

[LEARN MORE](#) about the services Electrosoft offers via STARS III.



## Thought Leadership: Spotlight on Recent Electroblogs

Our team is constantly monitoring industry developments, capturing best practices from our work with clients and developing solutions that meet the needs of federal government's cybersecurity, technology and operational realities.

Here are three recent blogs from our team:

### • [Why It's Time to Convert Standard Operating Procedures to Desk Guides](#) | By Sal Chavez

Standard Operating Procedures are meant to guide step-by-step behaviors so that individuals and teams follow the best practices of those who came before them. However, just as the software development world has moved from a Waterfall-first approach to more Agile methodologies, it may be time to rethink SOPs, as well. Some dev teams are aiming to replace their long, detailed SOPs with shorter "Desk Guide" volumes. [Read full blog](#)



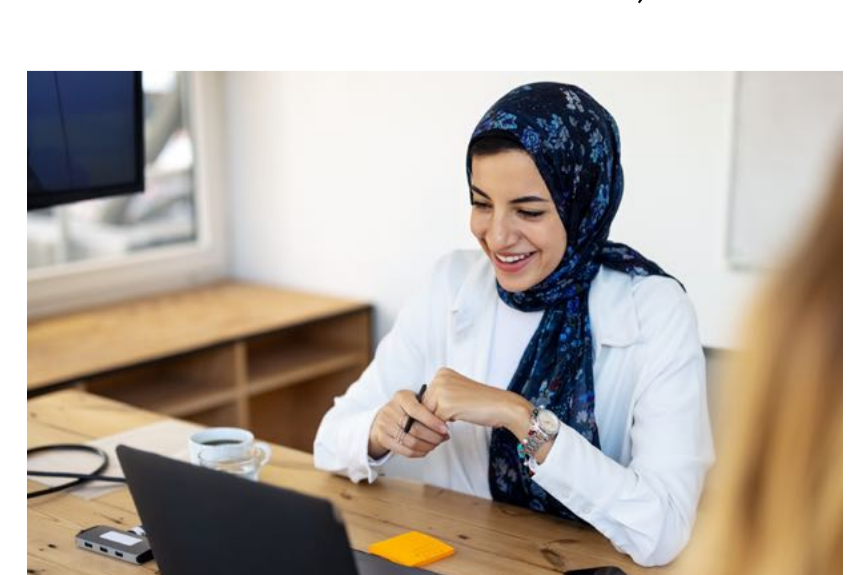
### • [Cybersecurity: A Look at the Department of Homeland Security Vision and Roadmap](#) | by Crystal Mertes

Enhancing the nation's cybersecurity resilience is a top priority for the U.S. Department of Homeland Security. A year ago, DHS Secretary Alejandro Mayorkas outlined his vision and roadmap for DHS efforts to drive action and raise public awareness about cybersecurity priorities over the next year. To confront the growing threat of cyberattacks, the DHS initiated a series of 60-day sprints to operationalize its vision and roadmap to raise public awareness. [Read full blog](#)



### • [Why Hybrid Project Management Methodology is a Fit for Our Times](#) | By Margarita Carrasco

In this time of increased marketplace volatility across a global economy, it is, on the one hand, a tough environment for government agencies and businesses to serve their constituents well. On the other, these times can spark innovation and resilience for the organizations that identify new products, services and solutions to meet customer demand. As project managers, we are "agents of change" and "drivers of change." We have a key role in helping our organizations navigate this accelerating pace of change, so they can thrive in a challenging, competitive environment. [Read full blog](#)



We invite you to explore more blogs from our team on the [ELECTROBLOG WEB PAGE](#).