Electrosoft

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INTRODUCTION

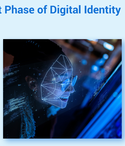
In Q3 2026, NIST chose Electrosoft for the next phase of its digital identity and PIV modernization work, and our team is already building toward it. This quarter also brought our final CMMC Level 2 certification, a climb to #17 on the Washington Business Journal list of the largest cybersecurity companies in Greater Washington, and a spot on the Inc. 5000 for the 11th time.

We added talent to match the momentum. Lisa Anthony joined us as VP of Human Resources, and Drew Acree joined to strengthen our growth in the defense market. Our people kept sharing what they know, too, from a white paper on building AI-ready government organizations to a presentation at Identity Week America and a Federal News Network article on post-quantum cryptography. Read on for the details.

MODERNIZING IDENTITY, STRENGTHENING LEADERSHIP

In a quarter of milestones, our identity work with NIST moved into its next phase, our leadership bench got deeper with two new hires, and we earned our final CMMC Level 2 certification.

NIST Selects Electrosoft for Next Phase of Digital Identity and PIV Modernization



Electrosoft will continue advancing NIST's Digital Identity and Access Management Program, including work to prepare federal identity credentialing for post-quantum cryptography.

Digital identity has become the foundation of every trusted government service. It lets the right person reach the right benefit, system, or piece of data, while keeping fraud, impersonation, and unauthorized access at bay. NIST has led that effort for more than two decades, and Electrosoft's new task order will help turn NIST's guidance into practical resources agencies can put to use.

LEARN MORE

Electrosoft Hires GovCon HR Executive Lisa Anthony as VP of Human Resources

As VP of HR, Lisa Anthony brings to Electrosoft more than 20 years of HR leadership experience supporting government contracting and professional services organizations, with expertise in talent management, employee engagement, organizational development, compliance, and workforce planning.

"As we continue on our growth trajectory, Lisa will help us build on our foundation by supporting employees and ensuring Electrosoft remains a place where talented professionals can thrive," said Dr. Sarbari Gupta, CEO of Electrosoft.

MEET LISA ANTHONY

Electrosoft Appoints Drew Acree to Strengthen Defense Market Growth

Drew Acree, our new Director, Business Development and Capture, brings two decades of federal growth strategy and AI transformation expertise to his role. He will drive Electrosoft's Department of War strategy, with a focus on cybersecurity, IT modernization, digital transformation, and AI-enabled solutions.

Drew has a track record of leading complex federal contracts and building strategic partnerships. He is now developing partnerships and go-to-market strategies that will strengthen Electrosoft's position in the defense market.

MEET DREW ACREE

Electrosoft Achieves Final CMMC Level 2 Certification

Reinforcing our commitment to national defense cybersecurity, Electrosoft has officially achieved Cybersecurity Maturity Model Certification (CMMC) Level 2. Our independent third-party assessment validated our ability to securely protect Controlled Unclassified Information (CUI) throughout the organization.

Certification confirms that Electrosoft has successfully implemented all 110 cybersecurity technical controls outlined in NIST SP 800-171. Achieving Level 2 compliance demonstrates that we possess a mature, heavily vetted security posture capable of defending sensitive defense information against sophisticated cyber threats.

Electrosoft is now CMMC LEVEL 2 ACHIEVED

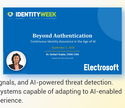
LEARN MORE

LEADING AI, IDENTITY, AND QUANTUM CONVERSATIONS

Our thought leaders took AI, identity assurance, and post-quantum cryptography to podcasts, conference stages, and national media this quarter. They also made the case that culture and leadership shape how fast agencies can adopt any of it.

Industry Presentation | Identity Week America 2026 | Beyond Authentication: Continuous Identity Assurance in the Age of AI | Dr. Sarbari Gupta

In her educational session, Dr. Sarbari Gupta posited that AI is transforming both cyber offense and defense, requiring organizations to move beyond asking whether an identity has been authenticated to inquiring whether it can be continuously trusted. She identified the need to transition from authentication-centric security to continuous identity assurance, suggesting a four-pillar model composed of behavioral analytics, device posture, contextual risk signals, and AI-powered threat detection. She suggested practical insights for building identity systems capable of adapting to AI-enabled threats while preserving security, privacy, and user experience.



REVIEW PRESENTATION

Bylined Article | Federal News Network | Post-quantum cryptography: A strategic imperative for modernization | Jamie Holcombe

Electrosoft Chief Operating Officer Jamie Holcombe authored a Federal News Network commentary piece, making the case that post-quantum cryptography (PQC) is a present-day responsibility for federal agencies. In the article, Jamie argues that adversaries are already harvesting encrypted government data today, banking on the ability to decrypt it once quantum computing matures, and that agencies that wait for a single "Q-Day" moment to act will already be behind.

READ ABOUT PQC

Podcast | GovCon Unscripted | Never Just a Business Leader | Dr. Sarbari Gupta

Electrosoft CEO Dr. Sarbari Gupta joins the GovCon Unscripted podcast to trace her path from electrical engineering into cybersecurity before founding and scaling Electrosoft. She also gets into what shapes our 25-year-young firm: RMF/ATO vs. Zero Trust, what pursuing CMMC Level 2 looks like from the inside, growing to roughly 200 people, and the one function she still won't hand off.

WATCH NOW

Podcast | Keeping IT Brief: The Power Perspective | Build Faster. Move Faster? Speeding Up Software Isn't the Whole Story | Jamie Holcombe

As a podcast guest, Jamie Holcombe explains why software mobility is essential to modern operations—and why developing software quickly isn't enough. In the episode, he and the host explore the growing connection between AI, cybersecurity, software mobility, and mission readiness.

LISTEN HERE

Podcast | Technically Zen | Building Resilient Teams: "Culture Eats Strategy for Breakfast" | Jamie Holcombe

Electrosoft COO Jamie Holcombe joins the Technically Zen podcast, explaining why strong cultures are essential to building resilient teams and sustaining innovation. In the episode, he outlines how culture is built and how speed without a strong and positive culture leads to burnout and broken trust. He talks about the value of leaders building a "bank of trust," saying: "Trust is built in the calm, by doing simple things very well."

TUNE IN HERE

White Paper | Building AI-Ready Government Organizations | Jeanne Zepp

AI is no longer a future consideration for government. Executive Order 14409 makes it a strategic, operational, and cybersecurity imperative. However, becoming an AI-ready federal organization requires more than deploying new technology. Electrosoft's Senior Writer, Jeanne Zepp, outlines the benefits of AI readiness and steps through five pillars of an AI-ready federal organization.

READ THE PAPER

EARNING INDUSTRY RECOGNITION

Electrosoft made the Inc. 5000 for the 11th time and climbed to #17 on the Washington Business Journal list of the largest cybersecurity companies in Greater Washington. Both honors reflect sustained growth and the work our team delivers for federal customers.

Electrosoft Earns Place on the Inc. 5000 for the 11th Time

Electrosoft has once again been named to the prestigious Inc. 5000, earning a place on the 2026 list of America's fastest-growing private companies. This marks the 11th time Electrosoft has achieved this honor, a milestone that speaks to our long-held commitment to delivering innovative solutions to federal agencies.

KEEP READING

Electrosoft Climbs to #17 on Washington Business Journal List of Largest Cybersecurity Companies in Greater Washington

The Washington Business Journal's annual rankings highlight companies making significant contributions to the region's cybersecurity market through revenue growth, innovation, and continued investment in mission-critical capabilities. 2026 marks the seventh year Electrosoft has earned a place on the list, and this year's #17 ranking reflects a rise of seven spots from last year, underscoring the company's growing role in delivering innovative cybersecurity solutions to defense and civilian agencies.

READ ON

SHARING INSIGHTS ON TECHNICAL DEBT, CMMC, AND AI

We earned our final CMMC Level 2 certification, built our own AI chatbot, and took a hard look at technical debt. Our blogs share insights and lessons from those initiatives.

The Hidden Costs of Technical Debt | by Emily Mendes

Too many delayed releases and late-night bug fixes trace back to the same root cause: technical debt. It builds quietly through shortcuts, hot fixes, and rushed features, until it starts causing missed deadlines, driving up costs, and opening the door to security risks. The good news: teams that manage it proactively build more stable systems and free up resources to innovate. Here's what technical debt is, why it accumulates, and how to start paying it down before outdated features become liabilities.

READ ELECTROBLOG

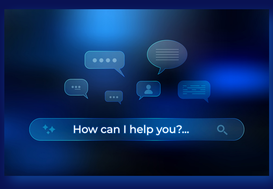
CMMC: A Strategic Imperative for Federal Contractors | by Jeanne Zepp

For companies that support the Department of War, the Cybersecurity Maturity Model Certification makes cybersecurity a business requirement. Under CMMC, organizations that wish to compete for defense contracts must demonstrate that they can safeguard sensitive government information and defend against increasingly sophisticated cyber threats.

READ ABOUT CMMC

Building Our Own: Inside Electrosoft's In-House AI Chatbot | by Scott Wilson

Most AI chatbots run on someone else's infrastructure, with someone else's limits. Our Technology and Innovation Directorate team built our own instead. It runs on in-house R&D hardware, giving us full control over performance, security, and customization. Five built-in personas tune the experience for different workflows. This is Electrosoft exploring, testing, and building hands-on AI expertise that we ultimately bring to support our federal customers' mission.



READ MORE

Thank you for your continued partnership. We are grateful to have you with us, modernizing federal identity and strengthening cybersecurity together. We will be back next quarter with more to share.